

Steve Baxter's Speaker Bios - Standard 2

Tech start-up investor Steve Baxter is a proud Queenslander, born in the remote town of Cloncurry and raised in Emerald in the State's central highlands.

After enlisting in the Regular Army at 15 years old and serving almost 9 years, in 1994 Steve launched his first start-up, the pioneering internet service provider SE Net, from the spare room of his Adelaide home. Servicing more than 35,000 customers, SE Net was eventually acquired by Ozemail/UUNet. In 2001, Steve teamed with a schoolmate to launch his second start-up, PIPE Networks, a provider of wholesale telecoms infrastructure that was listed on the ASX in 2005. Eight years later they sold it to the TPG Group for \$373 million.

Since 2010 he has become an early-stage investor in startups through his investment company, [Transition Level Investments](#); as Co-founder and Executive Chairman of TEN13, Australia's leading tech startup investment platform; and as Founder and Lead Investor with Beaten Zone Venture Partners which is dedicated to early-stage investments in Australian sovereign lethal defence technology.